

COMMISSIONS

OPTION 1

Earn **£200** commission when selling terminals at their associated monthly rental charge.

(Additional **£10** commission for every **£1** of additional terminal rental up to a maximum of **£32**).

£25 Mobile: UTP Pro
£20 Mobile: Move 3500, Move 5000, UTP Pro Lite
£20 Portable: Move 3500 BT/W
£15 Fixed: Desk 3500

OPTION 2

Earn **£200** commission when selling terminals at their associated monthly rental charge.

18-month term, followed by another **18-month** term free of rental.

£31 Mobile: UTP Pro
£26 Mobile: Move 3500, Move 5000, UTP Pro Lite
£26 Portable: Move 3500 BT/W
£20 Fixed: Desk 3500

OPTION 3

Earn **£100** commission when selling terminals at their associated monthly rental charge.

£13 Mobile: Move 3500, UTP Pro Lite
£13 Portable: Move 3500 BT/W
£13 Fixed: Desk 3500

ADDITIONAL BONUS COMMISSION

£50 Eligible MCC Code
£50 Eligible Rate Package
£100 Simple Rate Package (NO MMSC)

- All calculated on a per terminal basis.**
- All 'Simple Rate Packages' include Premium Faster Processing as standard.**
- All contract duration will be 18 months as standard.**
- Should you need anything outside the above please talk to your manager, deviation from the pricing guidelines published will result in a £25 deduction in commission per terminal.
- Telesales appointed sales commission is reduced by 20% per terminal, there is no change to ALP bandings or thresholds.

